When Innovation Integrated with Modern Generation Automation.

About Amromed LLC

With 14 years of experience and a team of exceptional and highly trained employees, Amromed provides leading and innovative healthcare solutions to physicians for professional billing services to all speciality types and are equipped with everything you need to build a successful practice and maximize your revenue. The specially trained team in all verticals of billing, Certified billers and coders is outfitted to handle all aspects of the medical billing process from start to payment! The key to their growth has always been the fact that they are a relationship-focused company that strongly believes that "We get paid more only when you do."

Industry

Hospital & Healthcare

Locations

New Jersey, Chennai

Number of Employees

50+

Backstory

There is no history of using any HR software. As a growing organization, many challenges were faced due to manual processes. Lack of payroll software, centralization of employee data, maintaining excel sheets, and manual tasks were quite time-consuming. Moreover, manual handling of extensive data on Excel was prone to errors. These errors were directly reflected in the employee salaries, PF/ESI contributions and tax filing. Frequent episodes of such errors resulted in employee demotivation. Thus, Amromed emphasized prioritizing the need for a Self-Sufficient HR solution to optimize their processes and data requirements of an HR as a function.

Expectations from the cloud

- Need a robust HR software to centralize and manage the employee data
- Streamline HR Processes to manage and track Leave and Attendance of employees
- An automated Payroll workflow to handle payroll processing and statutory compliance
- End manual processes and save time
- Simplify tax filing for employees

With clear expectations, Amromed began their hunt for a Modern generation HR & Payroll solution. They evaluated around ten different software and attended five demo's, but no one could meet their expectations. Without losing hope, they continued their research on the internet. The reviews about Keka and the solutions it offers looked interesting for them to schedule a demo and end their research.

Dawn of the HR automation

After a detailed demo by the Sales & Marketing team from Keka, Amromed realized that Keka is the Modern generation HR & Payroll solution, which exceeds their expectations.

Here is what Mr. Ashwant – Director of Operations says about the demo,

"The way demo was delivered and presented Keka Infront of us, really impressed us. Sometimes the way a person communicates about the product is so impressive that we want to adopt it. So yes, it was the product that made us buy it, and the way it was presented in front of us made us choose Keka. The marketing or sales skill Keka have even I got to learn from you people over various conversations with Keka."

After an impressive demo by the Sales & Marketing team from Keka, Amromed agreed with Keka to be their HR solution partner, and the onboarding began.

The onboarding process was smooth and swift. Policies were defined as per the organization's Vision, and the functionalities were explained in detail to make sure that we can manage everything by ourselves. In case of any questions, the Support Team from Keka was always there to address our issues.

Data Matrix

% Increase in productivity per quarter	**36%**
% more visibility attained by managers	**70%**
Time saved by HR team	**40hrs**
Time saved in managing leaves and attendance	**26hrs**
Time saved for processing payroll	**20hrs**

The bundle of solutions

- The HR team no longer experienced pain and loss of time. With Keka, a centralized database has been created to capture/manage employee data and eliminated manual checklists and saved disk storage space.
- Tracking of employee leave and attendance was simplified with customizable Leave and Attendance workflows and real-time data sync.
- Realtime data sync of attendance & leaves helped the managers improve the effective utilization of resources. Capturing attendance of employees working remotely through Keka Web Clock-In and Remote Clock-In from Keka Mobile App helped to monitor the resources efficiently and provide support to them when required.
- A unique and automated Payroll workflow helped process payroll in just six steps and eliminated the manual process of calculating PF/ESI contributions and salaries.

- Real-time sync of leave and attendance with the payroll module to calculate the salaries with zero errors has been achieved.

- No more manual payslip generation is needed. Payslips can be generated and sent to employees in just three clicks.

- Integration between Keka and ClearTax is an excellent option. With simple User Interface employees can file Income Tax return by themselves and that too very easily.

With the bundle of solutions, Keka just not met all expectations of Amromed but exceeded expectations by automating HR Processes, sharing knowledge on different functionalities, providing more solutions and, finally, saving time for the HR team members and others.

> We are always heard. Keka always goes for an extra mile by improving the product regularly with updates. Onboarding was impressive, and everything was well explained. Initially, we used to reach the support team on a few queries about the matrix and other things, and the responses were prompt and satisfactory. Now we have fewer questions to connect with the support team.
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> **- Mr. Ashwant**
> Director of Operations,